

**Operator and Labor Information**  
**Farm Business Management - Moorhead**  
**Northland Community & Technical College**  
**(Farms Sorted By Net Farm Income)**

	<u>Avg. Of All Farms</u>	<u>Low 20%</u>	<u>40 - 60%</u>	<u>High 20%</u>
Number of farms	82	16	17	17
<b>Operator Information</b>				
Average number of operators	1.1	0.9	1.2	1.6
Average age of operators	45.0	46.1	47.0	45.1
Average number of years farming	23.3	23.9	26.2	24.6
<b>Results Per Operator</b>				
Working capital	234,447	30,514	144,446	509,026
Total assets (market)	2,333,596	1,635,928	2,147,814	2,818,941
Total liabilities	1,013,300	781,943	897,096	1,193,632
Net worth (market)	1,320,296	853,985	1,250,718	1,625,308
Net worth excl deferred liabs	1,579,521	1,012,320	1,489,751	1,984,983
Gross farm income	845,869	421,202	738,571	1,234,117
Total farm expense	609,150	386,354	575,906	806,293
Net farm income	236,720	34,848	162,665	427,824
Net nonfarm income	15,266	23,841	16,159	5,127
Family living & tax withdrawals	71,338	56,786	66,678	73,915
Total acres owned	414.8	360.9	374.2	493.9
Total crop acres	1,683.0	1,090.8	1,522.8	2,282.7
Crop acres owned	303.4	202.9	283.2	295.7
Crop acres cash rented	1,329.8	751.4	1,206.3	1,962.4
Crop acres share rented	49.9	136.4	33.4	24.6
Total pasture acres	1.5	9.9	-	-
<b>Labor Analysis</b>				
Number of farms	82	16	17	17
Total unpaid labor hours	1,718	1,384	1,632	2,529
Total hired labor hours	2,260	633	2,139	4,884
Total labor hours per farm	3,979	2,018	3,771	7,413
Unpaid hours per operator	1,497	1,594	1,354	1,593
Value of farm production / hour	241.45	181.06	223.46	264.41
Net farm income / unpaid hour	158.09	21.87	120.17	268.63
Average hourly hired labor wage	14.93	12.77	14.95	15.84
<b>Partnerships &amp; LLCs</b>				
Number of farms	7	-	2	4
Number of operators	2.3	-	-	-
Owner withdrawals per farm	-	-	-	-
Withdrawals per operator	-	-	-	-