

MARKETING NEWSLETTER COMPARISONS

Northland College–Josh Tjosaas and Ron Dvergstén, Instructors

11-19-2018	WHEAT	SOYBEANS	CORN	OTHER
Pro Farmer:	18: 55% sold for cash sellers and for H's 65% sold. 19: 15% sold for cash sellers and for H's 15% sold. Trend is choppy to lower.	18: 25% sold for cash sellers and for H's 25% sold, 35%F/O 19: 0% sold for cash sellers and for H's 0% sold. Trend is choppy.	18: 25% sold for cash sellers and for H's 25% sold. 19: 0% sold for cash sellers and for H's 0% sold. Trend is choppy.	Cattle: Fed cattle producers should hold 25% of fourth-quarter hedges in Dec Live Cattle Futures at \$117.625 Short term trend is down.
Money Farm:	18-40% sold-\$6.28	18-Price 60% of Nov 18 HTAs-\$9.75	18: Sell 60% for harvest delivery-\$3.95 19: Price 10% HTA Dec 2019	Luke Swenson writes this daily newsletter. Sunflowers: 2016: 25% Sold
Martinson Ag	17-75% sold FF at \$4.97 Sept 18-50% sold FF at \$6.465 Sept 19-15% sold FF at \$6.55 Sept 19	17-90% sold FF at \$10.14 18-60% sold FF at \$10.35	17-85% sold FF at 3.95 Dec 18-65% sold at \$4.06 Dec 19-15% sold at \$4.10 Dec 19	Randy Martinson writes this daily newsletter.
Roach Ag				www.roachag.com
Farm Futures:	18: Price 70% of expected 2018 production Spring Wheat at \$6.36 basis Sept 2018	18: Price 60% at July 19 Futures at \$10.36 basis futures or HTA	18: Price 30% of expected 2018 at \$4.226 Dec 18 basis 19: Price 10% of expected 2019 at \$4.1125	Bryce Knorr, <i>Farm Futures</i>
Usset, U of MN:	<u>Updated 6/12/2018</u> 18: 75% sold at \$6.56 Mar 19 Futures	<u>Updated 6/25/2018</u> 18: 50% sold at \$10.17 Nov'18 futures	<u>Updated 5/23/2018</u> 18: 40% sold at \$4.21 Dec	You can check out Ed Usset's website at http://www.cffm.umn.edu/GrainMarketing/MarketingPlans.aspx
Terms:	CBT-Chicago Board of Trade	OC–Old Crop	P–Put Option	FC–Forward Contract
	MGE-Minneapolis Grain Exchange	NC–New Crop	C–Call Option	H-Hedge
	KC–Kansas City Board of Trade	OTM–Out-of-the-Money	ATM–At-the-Money	F/O-Futures/Options
NEXT USDA CROP REPORT: WASDE December 11th, 2018 Bold: indicates change from last week.				

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