

MARKETING NEWSLETTER COMPARISONS

Northland College–Josh Tjosaas and Ron Dvergstén, Instructors

12-11-2017	WHEAT	SOYBEANS	CORN	OTHER
Pro Farmer:	17: 50% sold for cash sellers and for H's 50% sold. 18: 10% sold for cash sellers and for H's 10% sold. Trend is lower	17: 60% sold for cash sellers and for H's 60% sold. 18: 10% sold for cash sellers and for H's 10% sold. Short Term Trend is choppy	17: 35% sold for cash sellers and for H's 35% sold/40%FO. 18: 0% sold for cash sellers and for H's 0% sold. Trend is choppy.	Cattle: Qtr 1 2018 25% Short Term Trend is lower.
Money Farm:	17- Sell stop of 1/3 crop at \$7.20 Sept Futures	17- 70-75% sold 18-Price 15% of Nov 18 HTAs	16-86% sold or hedged 17: 75% sold with HTA with summer contracts 18: Sell 15% for harvest delivery	Luke Swenson writes this daily newsletter. Sunflowers: 2016: 25% Sold
Martinson Ag	16-75% sold Futures Fixed at \$5.83 average 17-35% sold FF at 5.96 Sept	16-75% sold Futures Fixed at \$10.45 average 17-35% sold FF at \$9.525	16-75% sold Futures Fixed at \$3.969 futures average 17-25% sold FF at 3.99 Dec	Randy Martinson writes this daily newsletter.
Roach Ag				www.roachag.com
Farm Futures:	17: Price 80% of expected 2017 production basis Sept 2017 MGE at \$6.52 18: 30% of expected 2018 production Spring Wheat at \$6.25 basis Sept 2018	18: Price 20% at \$10 basis Nov 18 Futures or HTAs.	17: Price 20% of expected 2017 production that will be stored at \$4.2025 basis July 2018 futures or HTAs. Protected 30% of 2017 with sd sept \$4 puts at 12.5 cents 18: Price 10% of expected 2018 at \$4.245 Dec 18 basis	Bob Burgdorfer, Senior Editor, Farm Futures
Usset, U of MN:	Updated 11/7/2017 17: 75% sold at Dec 17 Futures at \$7.14 average 7500 bu sold at harvest at \$6.34 18: 17% sold at \$6.46 Futures	Updated 11/13/2017 17: 7500 bu sold (25%) at 10.27 Nov 17 futures, close to \$9.50 cash 2500 sold harvest \$8.82 5000 sold July future at \$10.09 5000 hedge sold July future at \$10.09, 5000 unsold in storage plan 2018 status: 20% sold at \$10.02 Nov'18 futures	Updated 11/13/2017 17: 15,000 bu (15%) sold at \$4.15 Dec Futures Sold 5,000 bu at \$2.86 harvest price Sold 65,000 July 18 futures \$3.825 15,000 unsold in storage with increment sale plan	You can check out Ed Usset's website at http://www.cffm.umn.edu/GrainMarketing/MarketingPlans.aspx
Terms:	CBT-Chicago Board of Trade	OC–Old Crop	P–Put Option	FC–Forward Contract
	MGE-Minneapolis Grain Exchange	NC–New Crop	C–Call Option	H-Hedge
	KC–Kansas City Board of Trade	OTM–Out-of-the-Money	ATM–At-the-Money	F/O-Futures/Options
NEXT USDA CROP REPORT: WASDE December 12th, 2017 Bold: indicates change from last week.				

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